

# **Pill Nation USA: Are Americans Over-Medicated?**

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American is a nation of pill poppers.

Nearly 13 prescriptions were prescribed per man, woman, and child last year.

We're one of only two countries in the world which allows direct-to-consumer Rx advertising; and Rx have slowly grown to be the third highest medical cost.

Welcome to the pill nation.

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PILL NATION

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The Math Average American= \$898 in Rx spending last year. [4] + 48.5% (1/2) of Americans on Rx last month. [6] + 1/5 Americans on 3 or more Rx. + 1/10 Americans on 5 or more Rx. = 4.02 billion prescriptions filled last year. [7]

Our only larger healthcare costs = hospital care and clinical services.[5].

Rx are the fastest growing sector of US healthcare costs: In 1980: \$12 billion industry (4.9% of total healthcare spending)[12] In 2010: \$275.6 billion industry (10.6% of total healthcare spending)

Our Rx costs greatly outpace the rest of the world. \$898 per year/per American \$609 per year/per developed country citizen (and that's by 2016!)[8] \$91 per year/per emerging country citizen (and that's by 2016!)

Top medication types by spending:

\$11 billion Antidepressants.\$7 billion on ADHD drugs.\$4.5 billion sleeping meds.

Or, \$71 for every man, woman, infant and child. Just for antidepressants, ADHD, or sleeping meds. (And that's with 11% of Americans not receiving Rx due to high costs.) [6]

Antidepressants: 400% rise since the 80's[10]

ADHD Meds: [9] (A brief timeline)

1950's-60's:DSM-1 (manual of psychiatric illnesses) "Minimal Brain Dysfunction"

1960's-70's: DSM-II "Hyperkinetic Reaction of Childhood"

1980's: DSM-III "ADD with or without hyperactivity"

1980's-90's: DSM-III-R "ADHD, undifferentiated ADD"

1990's-2000's: DSM-IV, DSM-IV-TR "ADHD, combined subtypes" The arrival of:

Metadate ER, Concerta, Methylin ER, Focalin, Adderall XE, Metadate CD, Ritalin LA, Strattera, Methylin, Focalin XR, Daytrana, Vyvanse, Intuniv and Kapway.

Sleeping meds: 4% of adults take sleeping pills. Up from 0% before 1982[17]

But new drugs do cost A LOT to create

With only 1/10 medicines that are tested in human clinical trials succeeding. [13] [pharmaceutical/number of drugs approved since 1997/total R&D Spending/ total R&D per approved Drug] AstraZeneca/ 5/ \$58.955 billion/ \$11.790 billion GlaxoSmithKline/ 10/ \$81.708 billion/ \$8.170 billion Sanofi/8/ \$63.274 billion/ \$7.909 billion Roche Holding AG/ 11/ \$85.841 billion/ \$7.803 billion Pfizer/ 14/ \$108.178 billion/ \$7.727 billion Johnson & Johnson/ 15/ \$88.285 billion/ \$5.885 billion Eli Lilly & Co./ 11/ \$50.347 billion/ \$4.577 billion Abbott Laboratories/ 8/ \$35.970 billion/ \$4.496 billion Merck and Co Inc/16/\$67.360 billion/ \$4.209 billion Bristol-Myers Squibb Co./11/\$45.675 billion/ \$4.152 billion Novartis/ 21/ \$83.646 billion/ \$3.983 billion Amgen/9/\$33.229 billion/ \$3.692

Amgen, with the lowest per drug R&D cost, could still buy: 742 Super Bowl ads 32 million official NFL footballs 4 pro football stadiums Almost every NFL player, twice And every seat in every NFL stadium for 12 weeks.

For the average R&D cost for one of their drugs.

The Top Twenty

By Money Made:

Pain, Arthritis, Upper Respiratory, Diabetes Medicines dominate the list:

Abilify-Anti-psychotic Nexium-Acid-reflux Cymbalta-Depression, anxiety, pain Humira-Arthritis, Crohn's disease Crestor-Cholestoral Advair Diskus-COPD, Asthma, Enbrel-Arthritis Remicade-Arthritis, Crohn's disease Copaxone-Multiple sclerosis Neulasta-White blood cell shortage Rituxan-Arthritis, lymphoma Spiriva-COPD, asthma Atripla-HIV Lantus Solostar-Diabetes Januvia-Diabetes Avastin-Cancer OxyContin-Pain Lantus-Diabetes Lyrica-Neuropathic pain Truvada-HIV By Packages Sold: Budesonide-Asthma Acetaminophen/hydrocodone-pain, inflamation ProAir HFA-Bronchitis, COPD, Asthma Cymbalta-depression, pain **One Touch-Diabetes** Nexium-Acid Reflux Advair Diskus-Asthma, chronic bronchitis Lantus-Diabetes Omeprazole-Acid reflux

Lantus Solostar-diabetes Atorvastatin-cholestoral Enoxaparin-blood thinner Fentanyl-pain Crestor-cholestoral Ventolin HFA-Asthma, bronchitis Spiriva-COPD Levemir-Diabetes NovoLog FlexPen-Diabetes metoprolol-blood pressure, angina Novolog-Diabetes

## Why?

The U.S. is one of only two countries in the world allowing pharmaceuticals to advertise directly to everyday people.

New Zealand And The US

2011 spending on ads by pharmaceuticals: \$2.4 billion Where every \$1 spent on advertising increases retail sales by \$4.20.[14]

The Jury's Out:

[15]

With 1/2 of doctors thinking patients who see direct-to-consumer advertising ask more informed questions.

And the other 1/2 disagreeing.

And 8% of Doctor's feeling strongly pressured to prescribe the advertised drug.

And it's likely to stay that way, with the pharmaceutical lobby being one of the strongest in the U.S.

With over 1,300 lobbyists spending \$171 million last year. Including many of our big researchers above: [client/spending on lobbying][16] Pharmaceutical Rsrch & Mfrs of America \$13,802,500 Eli Lilly & Co \$7,400,000 Pfizer Inc \$6,800,000 Amgen Inc \$6,790,000 Novartis AG \$6,135,000 Biotechnology Industry Organization \$5,960,000 Sanofi \$5,528,000 Merck & Co \$5,210,000 Johnson & Johnson \$4,755,000 Bayer AG \$4,090,000

Hey, it's big business. Welcome to the Rx Nation

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Citations:

- Types of Medicines
- Most Sold Rx in America 2013
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